

Do you like automation, design and machine building ?



Sales Engineer (m/f)

Eupen / teleworking

Your mission

- As Sales Engineer, you are responsible of a portfolio of clients, for whom you are the main contact person
- You identify the needs of your customers and present them optimal technical solutions to achieve their goals
- You develop, calculate and follow up your technical and commercial quotations, from A to Z, for a wide range of automation projects
- You participate to projects kick-off meetings, where you present your projects and the customer's needs to the team responsible of the realisation of the machines
- You will have regular contact with suppliers and subcontractors as part of your bidding process

Your profile

- You are passionate about customer contact, innovation and technology
- You have a technical degree (bachelor or master), with a focus on electromechanics and a basic knowledge of automation principles
- You have strong written and oral communication skills, as well as the ability to present and defend your technical solutions to customers
- You are computer literate, have good office skills, and some knowledge of 3D CAD software
- You speak several languages : at least English and one of the 3 national languages
- You are creative, with an autonomous, collaborative and solution-focused approach to work

We offer

- A job that allows initiative and development, thanks to the concept of « collective intelligence » work organisation
- Permanent contract
- 35 days off
- Luncheon vouchers (8 €)
- Bonus in the company's profits
- Group and hospitalisation insurance
- Training and teleworking opportunities

We don't just offer you a job, we offer you the chance to build the factories of the future ! Give your career a new start and join our team ! Send your application to <u>info@eutomation.be</u>